

"Realtor Lingo"

(Solo-W)
STEVIE

REAL ESTATE OFFICE

Stevie sits behind a desk occasionally shuffling papers and creating a check list while on the phone.

STEVIE

Okay, the property I'm about to show you is relatively clean. Well, it's not a fixer upper, it's a kind of retro interior. If you like disco balls and wall carpeting you will love it. Hello? Hello?

(hits phone)

Hello? Sorry, my cell goes out a lot. Okay, no, I see, you wouldn't want the expense of upgrading that interior. Okay, forget that one.

(searches through papers)

Another property I can show you is a bit higher than your P.R... P.R... Oh, P.R. is realtor lingo for price range. About 40 thou. But it's gorgeous. You'll never find what you're looking for at your range. I am THE best in the business and I'm telling you with your FICO score and your down you are going to live in a retro or a rat house but for only 40K more I can put you in your dream house. It's got copper plumbing, a roof and a small back yard BUT it is near the Boulevard. Okay, three houses from the freeway BUT a prime location! I'll make an appointment for... let's just say 4 pm today? Great.

Stevie hangs up. Miss Glucose enters.

MISS GLUCOSE

Here's your coffee.

STEVIE

I've got them right where I want them. Commission city here I come!

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